Curriculum Vitae

Last update: 4/25/2023

NAME: Gary D. Lynne

POSITION: Professor Emeritus (Career mainly in research, with 0.75 - 0.80 research, 0.20 -0.25 teaching appointments at both the University of Florida and the University of Nebraska-Lincoln)

CONTACT: Arizona, US E-mail: <u>glynne1@unl.edu</u> <u>metaecongary@gmail.com</u>

SOCIAL MEDIA:

Metaeconomics Book: <u>https://tinyurl.com/yxagxtuf</u> Website: <u>https://www.metaeconomics.info</u> Blog: <u>https://www.metaeconomics.info/blog</u> Facebook: <u>https://tinyurl.com/yxszc74v</u> Twitter: <u>https://twitter.com/metaeconomics</u> #metaeconomics Mastodon: @metaecongary@toad.social

DEGREES:

<u>University</u>	Field of Study	Degree Dat	te
North Dakota State	Agricultural Economics	B.S.	1966
North Dakota State	Agricultural Economics	M.S.	1969
Oregon State	Agricultural Economics	Ph.D.	1974

PROFESSIONAL EXPERIENCE:

<u>Place</u>	Position	<u>Date</u>
North Dakota Water Resources	Research Economist and	
Research Institute	Assistant to the Director	1967-70
University of Florida	Assistant Professor	1974-79
	Associate Professor	1979-88
	Professor	1988-1995
University of New England,	Visiting Senior Lecturer	1987
Armidale, N.S.W., Australia		
University of Nebraska	Professor and Head	1995 - 1999
University of Nebraska	Professor	1999 - 2014
Arizona State University-Tempe	Visiting Sustainability	
	Scientist	2013 - 2014
University of Nebraska	Professor Emeritus	2014 -

TEACHING AREAS:

Natural Resource, Environmental, and Ecological Economics; Production Economics; Behavioral Economics

RESEARCH AREAS:	Motivations in natural resource (e.g. carbon, water)		
	conservation and quality enhancement, sustainability. Best		
	mix of market&government incentives and nudging in a		
	context leading to sustainability. Coined notion of		
	Empathy Conservation. Developed Dual Interest Theory in		
	a Metaeconomics framework (see Metaeconomics book,		
	Lynne, 2020; for an overview of Dual Interest Theory in		
	Metaeconomics which differs from Single Interest Theory		
	in Microeconomics, see		
	https://www.metaeconomics.info/what-is-dual-interest-		
	theory).		
AWARDS:	Institutional and Behavioral Economics Fellow		
	Institutional and Behavioral Economics Section		
	Agricultural and Applied Economics Association		
	See http://www.youtube.com/watch?y=5E41_5g0O50		

PUBLICATIONS:

Books

Lynne, G.D. *Metaeconomics: Tempering Excessive Greed.* Palgrave Advances in Behavioral Economics, John Tomer, ed. New York: Palgrave Macmillan, 2020 (https://tinyurl.com/yxagxtuf . Book develops and applies Dual Interest Theory, bringing ethics --- represented in the shared other-interest --- back into the analytical system of economics, going back to the roots of economics. See Reviews by Lester, David. "Review of Metaeconomics: Tempering Excessive Greed." *Journal of Behavioral and Experimental Economics* 91 (2021) and Frantz, Roger. "Review of Metaeconomics: Tempering Excessive Greed, by Gary Lynne." *Journal of Behavioral Economics for Policy* 6,1 (2022): 51-52)

Book Chapters

- Kiker, C.E., G.D. Lynne, and A. Starr. "Administrative Allocation and Economic Efficiency." in Legal, Institutional and Social Aspects of Irrigation and Drainage and Water Resources Planning and Management. New York, NY: Amer. Soc. of Civ. Eng., 345 East 47th Street, 1979, pp. 52-64.
- Boggess, W.G., J.W. Jones, D.P. Swaney, and G.D. Lynne. "Evaluating Irrigation Strategies in Soybeans: A Simulation Approach." In *Irrigation Scheduling for Water and Energy Conservation in the 80's*. Chicago, IL: Amer. Soc. of Agr. Eng., P.O. Box 410, St. Joseph, MI, 49085, 1981, pp. 45-53.
- Lynne, G.D., J. Moerlins, and J.W. Milliman. "Water Resource Economics and Finance." Chapter 17 in Fernald, E.A. and D.J. Patton (Co-editors). *Water Resources Atlas of Florida*. Tallahassee, FL: Inst. of Sci. and Pub. Affairs, Florida State Univ., 1984, pp. 234-245.

Alvarez, J., G. D. Lynne, T. H. Spreen, and R. A. Solove. "The Economic Importance of the

EAA and Water Quality Management" in A.B. Bottcher and F. T. Izuno (eds.) *Everglades Agricultural Area (EAA): Water, Soil, Crop and Environmental Management.* Gainesville, FL: University Press of Florida 1994, pp. 194-223.

- Bell, F. W. and G. D. Lynne. "Marginal Value of Coastal Wetlands to Florida's Commercial Fisheries" in Coultas, Charles L. and Yuch-Ping Hsieh (eds.). *Ecology and Management of Tidal Marshes: A Model From the Gulf of Mexico*. Delray Beach, FL: St. Lucie Press, pp. 231-257, 1997.
- Kiker, C. F. and G. D. Lynne. "Wetland Values and Valuing Wetlands" in Coultas, Charles L. and Yuch-Ping Hsieh (eds.). *Ecology and Management of Coastal Marshes: A Model From the Gulf of Mexico*. Delray Beach, FL: St. Lucie Press, pp. 259-276, 1997.
- Casey, F. and G. D. Lynne. "Adoption of Water Conserving Technologies in Agriculture: The Role of Expected Profits and the Public Interest." In F. Casey, A. Schmitz, S. Swinton and D. Zilberman (Editors). *Flexible Incentives for the Adoption of Environmental Technologies in Agriculture*. Norwell, MA: Kluwer Academic Publishers, 1999, 229-247.
- Lynne, G.D. "On the Economics of Subselves: Toward a Metaeconomics." Chp. 6 In Altman, Morris. *Handbook of Contemporary Behavioral Economics*. New York: M.E. Sharpe, 2006, pp. 99-122.
- Hayes, W.M. and G.D. Lynne. "The Evolution of Ego 'n' Empathy: Progress in Forming the Centerpiece for Ecological Economic Theory." In, Richardson, Robert B. (ed.), *Building* a Green Economy: Perspectives from Ecological Economics. East Lansing, MI: Michigan State University Press, 2013, pp. 101-118.
- Lynne, Gary D. and Saarinen, Phyllis P. "Metaeconomic Solutions to Dysfunctional Water Markets." In Altman, Morris (Ed.) Constructing a More Scientific Economics: John Tomer's Pluralistic and Humanistic Economics. Palgrave Advances in Behavioral Economics. New York: Palgrave Macmillan, Chapter 15, 2022, pp. 309-329.

Book Reviews

- Lynne, G.D. Review of Howe, Charles, W., Natural Resource Economics: Issues, Analysis, and Policy, New York, NY: John Wiley and Sons, 1979, in Amer. J. Agr. Econ. 62 (May 1980): 365-366.
- Lynne, G.D. Review of Blaikie, P. and H. Brookfield. *Land Degradation and Society*, New York, NY: Methuen, 1987 in *Amer. J. Agr. Econ.* 70,1 (Feb. 1988): 202.
- Lynne, G.D. Cory, G.A. "The Reciprocal Modular Brain in Economics and Politics: Shaping the Rational and Moral Basis of Organization, Exchange and Choice." New York: Kluwer Academic/Plenum Publishers, 1999 in J. Socio-Economics 31,5 (2002): 583-586.
- Lynne, G.D. Review of Chasek, P. S. (Ed.) The Global Environment in the Twenty-First Century: Prospects for International Cooperation. Shibuya-Ku, Tokyo, Japan: The United Nations University Press, 2000, 465 pp. in *Amer. J. Agr. Econ.* 85,1 (February, 2003): 282-283.
- Lynne, G.D. Review of DeGrieff, P. and C. Cronin, C. (eds). "Global Justice and Transnational Politics: Essays on the Moral and Political Challenges of Globalization." Cambridge, MA: The MIT Press, 2002, 320 pp. in *American Journal of Agricultural Economics* 87,2 (May 2005): 532-534.
- Lynne, G. D. Review of Bromley, D.W. "Sufficient Reason: Volitional Pragmatism and the

Meaning of Economic Institutions." Princeton, NJ: Princeton University Press, 2006, 244 pp. in *American J. of Agri. Econ.* 89,4 (November 2007): 1120-1122.

- Lynne, G.D. Review of Frank, R.H. "What Price the Moral High Ground? Ethical Dilemmas in Competitive Environments." Princeton, NJ: Princeton University Press, 2004, 203 pp. in *Journal of Socio-Economics* 37 (2008): 1287-1291.
- Lynne, G. D. Review of Bromley, D.W. "Sufficient Reason: Volitional Pragmatism and the Meaning of Economic Institutions." Princeton, NJ: Princeton University Press, 2006, 244 pp. in *Journal of Natural Resources Policy Research* 1,1 (January, 2009): 118-120.
- Khachaturyan, Marianna and Gary D. Lynne. Review of McCloskey, D.N. "The Bourgeois Virtues: Ethics for an Age of Commerce." Chicago, IL: The University of Chicago Press, 2006, 616 pp., in *Journal of Socio-Economics* 39, 5 (October 2010): 610-612.
- Lynne, G.D. Review of Rifkin, J. "The Empathic Civilization: The Race to Global Consciousness in a World in Crisis." New York, NY: Jeremy P. Tarcher/Penguin, 2009, 674 pp., in *Journal of Socio-Economics* 45 (2013): 92-93.
- Lynne, G.D. Review of Stanovich, K.E. "Rationality and the Reflective Mind." New York, NY: Oxford University Press, 2011, 328 pp., in *Journal of Behavioral and Experimental Economics* 53 (2014): 34-35.
- Lynne, G.D. Review of Bromley, D. W. "Possessive Individualism: A Crisis of Capitalism." New York: Oxford University Press, 2019, in *Journal of Behavioral and Experimental Economics* 95 (2021).
- Lynne, G.D. Review of Deneen, P. J. "Why Liberalism Failed." New Haven: Yale University Press, 2018 (paperback and Kindle ed., 2019), in *Journal of Behavioral Economics for Policy*. 6, 1 (2022): 47-49.

Referred (Peer Reviewed) Papers

- Kiker, C.F. and G.D. Lynne. "Water Allocation Under Administrative Regulation: Some Economic Considerations." So. J. Agr. Econ. 8 (December 1976): 57-63.
- Lynne, G.D. "Incommensurable and Trade-Offs in Water Resources Planning." *Water Res. Bul.* 13 (Feb. 1977): 93-105.
- Lynne, G.D. "Water Price Responsiveness and Administrative Regulation -- The Florida Example." So. J. Agr. Econ 9 (July 1977): 137-143.
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- Lynne, G.D. "Issues and Problems in Agricultural Water Demand Estimation from Secondary Data Sources." So. J. Agr. Econ. 10 (Dec. 1978): 101-105.
- Kiker, C.F. and G.D. Lynne. "Economic Impacts of Administrative Law Systems." *Trans. Amer. Soc. Agr. Eng.* 22 (1979): 115-121 and p. 125.
- Lynne, G.D. and R.R. Carriker. "Crop Response Information for Water Institutions." J. Irr. and Drain. Div. of the Amer. Soc. of Civ. Eng. 105, No. IR3, Proc. Paper 14814 (September 1979): 221-232.
- Lynne, G.D., P. Conroy, and F.J. Prochaska. "Economic Valuation of Marsh Areas for Marine Production Processes." J. Env. Econ. and Management. 8 (1981): 175-186.

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- Kiker, C.F. and G.D. Lynne. "Areas of Critical State Concern: Florida's Experience with the Green Swamp." So. J. Agr. Econ. 13 (Dec. 1981): 149-155.
- Boggess, W.G., G.D. Lynne, J.W. Jones, and D.P. Swaney. "Risk Return Assessment of Irrigation Decisions In Humid Regions." So. J. Agr. Econ. 15 (July 1983): 135-144.
- Lynne, G.D. "Commentary on Stopping the Raid on Soil: Ethical Reflections on 'Sodbusting Legislation'." Agr. and Hum. Values. 1(Sum., 1984): 10-14.
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- Kiker, C.F. and G.D. Lynne. "An Economic Model of Soil Conservation: Comment." *Amer. J. Agr. Econ.* 68 (Aug. 1986): 739-741.
- Lynne, G.D., K. Anaman, and C.F. Kiker. "Irrigation Efficiency: An Economic Interpretation." *J. Irr. and Drain. Engin.* 113, 3 (Aug. 1987): 317-334.
- Lynne, G.D. and L.R. Rola. "Improving Attitude-Behavior Prediction Models With Economic Variables." J. Social Psychology. 128,1(Feb. 1988): 19-28.
- Lynne, G.D., J.S. Shonkwiler, and L.R. Rola. "Attitudes and Farmer Conservation Behavior." *Amer. J. Agr. Econ.* 70,1 (Feb. 1988): 12-19.
- Lynne, G.D. "Agricultural Water Modeling and Economic Information Needs Under the Model Water Code." *Wat. Resour. Bul.* 24,1(Feb. 1988): 95-101.
- Lynne, G.D. "Machinery Replacement, Multiple Optima, and the 1986 Tax Reform Act." So. J. Agr. Econ. 20,1 (July 1988): 179-187.
- Lynne, G.D. "Allocatable Fixed Inputs and Jointness in Agricultural Production: Implications For Economic Modeling: Comment." *Am. J. Agr. Econ.* 70,4 (Nov. 1988): 948-949.
- Lynne, G. D. "Scarcity Rents for Water: A Valuation and Pricing Model. Comment" *Land Econ.* 65,4 (Nov. 1989): 420-424.
- Lynne, G. D., J. Walter Milon, and Michael E. Wilson. "Identifying and Measuring Potential Conflict in Water Institutions." *Wat. Resour. Bul.* 26,4 (Aug. 1990): 669-676.
- Lynne, G. D. and J. Burkhardt. "The Evolution of Water Institutions in Florida: A Neoinstitutionalist Perspective." *J. Econ. Issues* 24,4 (Dec. 1990): 1059-1077.
- Lynne, G. D., J. S. Shonkwiler, and Michael E. Wilson. "Water Permitting Behavior Under the 1972 Florida Water Resources Act." *Land Economics* 67,3 (August 1991): 340-351.
- Saarinen, Phyllis Park and Gary D. Lynne. "Getting the Most Valuable Water Supply Pie: Economic Efficiency in Florida's Reasonable-Beneficial Use Standard." *J. Land Use and Env. Law* 8 (Summer Supplement 1993): 491-520.
- Lynne, Gary D. and Phyllis Park Saarinen. "Melding Private and Public Interest in Water Rights Markets." J. Agr. Applied Econ. 25 (July 1993): 69-83.
- Thompson, Peter and Gary D. Lynne. "Policy Drought: The Case of South Florida." *Wat. Resour. Bul.* 30,1 (Feb. 1994): 19-26.
- Lynne, Gary D. "Modifying the Neo-Classical Approach to Technology Adoption With Behavioral Science Models." *J. Agr. Applied Econ.* 27,1 (July, 1995): 67-80.
- Lynne, Gary D., C. Franklin Casey, Alan Hodges, and Mohammed Rahmani. "Conservation Technology Adoption Decisions and the Theory of Planned Behavior." J. Economic Psychology 16 (1995): 581-598.
- Lynne, G. D. and C. F. Casey. "Regulatory Control of Technology Adoption by Individuals

Pursuing Multiple Utility." J. Socio-Economics 27, 6 (1998): 701-719.

- Lynne, G. D. "Divided Self Models of the Socioeconomic Person: The Metaeconomics Approach." J. Socio-Economics 28, 3 (1999): 267-288.
- Siles, M., L. Robison, B. Johnson, G. Lynne, and D. Beveridge. "Farmland Exchanges: Selection of Trading Partners, Terms of Trade, and Social Capital." *J. Amer. Soc. Farm Managers and Rural Appraisers* (2000): 127-140.
- Cutforth, L.B., C.A. Francis, G.D. Lynne, D.A. Mortensen, and K.M. Eskridge. "Factors Affecting Farmers' Diversity Approach." *Amer. J. Altern. Agri.* 16, 4 (2001): 168-176.
- Lynne, G.D. "Agricultural Industrialization: A Metaeconomics Look at the Metaphors by Which We Live." *Rev. Agri. Econ.* 24,2 (2002): 410-427.
- Cordes, S., J. Allen, R. Bishop, G. D. Lynne, L. Robison, V. D. Ryan and R. Shaeffer. "Social Capital, Attachment Value and Rural Development: A Conceptual Framework and Application of Contingent Valuation." *Amer. J. Agr. Econ.* 85,5 (2003): 1201-1207. (Note: This is a paper from a Principal Papers session, and is not subjected to the same review procedures as regular papers, being reviewed only by the journal editors).
- Hayes, W.M. and G. D. Lynne. "Towards a Centerpiece for Ecological Economics." *Ecol. Econ.* 49,3 (July, 2004): 287-301.
- Kalinowski, C.M., Lynne, G.D. and Johnson, B. "Recycling as a Reflection of Balanced Self-Interest: A Test of the Metaeconomics Approach." *Environment and Behavior* 38,3 (May, 2006): 333-355.
- Lynne, G.D. "Toward a Dual Motive Metaeconomic Theory." *Journal of Socioeconomics* 35 (2006): 634-65.
- Hu, Qi, PytlikZillig, L.M., Lynne, G.D., Hubbard, K.G., Waltman, W.J., Hayes, M.J., Tomkins, A. J., Hoffman, S.J. and Wilhite, D.A. "Understanding Farmers' Forecast Use from their Beliefs, Values, Social Norms and Perceived Obstacles." *Journal of Applied Meteorology and Climatology* 45 (2006): 1190-1201.
- Artikov, I., Hoffman, S.J., Lynne, G.D., PytlikZillig, L.M., Hu, Qi, Tomkins, A.J., Hubbard, K.G., Hayes, M.J. and Waltman, W. "Understanding the Influence of Climate Forecasts on Farmer Decisions as Planned Behavior." *Journal of Applied Meteorology and Climatology* 45 (2006): 1202-1214.
- Ovchinnikova (now Czap), N., Czap, H., Lynne, G. D. and Larimer, C. "'I don't want to be selling my soul': Two Experiments in Environmental Economics." *Journal of Socio-Economics* 38,2 (March 2009): 221-229.
- PytlikZillig, L.M., Hu, Q., Hubbard, K.G., Lynne, G.D., and Bruning, R.H. "Improving Farmers' Perception and Use of Climate Predictions in Farming Decisions: A Transition Model." *Journal of Applied Meteorology and Climatology 49* (June 2010): 1333-1340.
- Sautter, J., Ovchinnikova, N., Kruse, C., and Lynne, G. "Farmers' Decisions Regarding Carbon Sequestration: A Metaeconomic View." Society and Natural Resources: An International Journal 1521-0723, 24 (2) (published online, November, 2010; print publication, January, 2011): 133-147.
- Sheeder, R.J. and G.D. Lynne. "Empathy Conditioned Conservation: 'Walking-in-the-Shoes-of-Others' as a Conservation Farmer." *Land Economics* 87, 3 (August 2011): 433-452.
- Czap, N.V., Czap, H.J., Khatchaturyan, M., Lynne, G.D., and Burbach, M.E. "Walking in the Shoes of Others: Experimental Testing of Dual-Interest and Empathy in Environmental Choice." *Journal of Socio-Economics* 41, 5 (October 2012): 642-653.

- Czap, N.V., Czap, H.J., Khachaturyan, M., Burbach, M.E., and Lynne, G.D. "Smiley or Frowney: The Effect of Emotions and Empathy Framing in a Downstream Water Pollution Game." *International Journal of Economics and Finance* 5, 3 (2013): 9-23 (also published on-line Feb. 22: see http://www.ccsenet.org/journal/index.php/ijef/issue/view/736).
- Reimer, A., Thompson, A., Prokopy, L.S., Arbuckle, J.G., Genskow, K., Jackson-Smith, D.J., Lynne, G., McCann, L., Wright Morton, L., and Nowak, P. "People, Place, Behavior, and Context: A Research Agenda for Expanding Our Understanding of What Motivates Farmers' Conservation Behaviors." *Journal of Soil and Water Conservation* 69, 2 (March/April, 2014): 57A-61A.
- Czap, N.V., Czap, H.J., Burbach, M.E., and Lynne, G.D. "Gender in Environmental Context: An Effect of Property Rights, Fines, Empathy Nudging." *International Journal of Economics and Finance* 6, 7 (2014): 11-23.
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- Lynne, G.D., Czap, N.V., Czap, H.J., and Burback, M.E. "A Theoretical Foundation for Empathy Conservation: Toward Avoiding the Tragedy of the Commons." *Review of Behavioral Economics* 3 (2016): 245 – 279.
- Czap, H.J., Czap, N.V., Burbach, M.E., Lynne, G.D. Farm Bill 2014: An experimental investigation of conservation compliance, *Journal of Sustainable Development*, 9, 3 (2016): 23-38.
- Zhang, Zhenu and Lynne, G. 2016. Is Social Capital Motivated by Self-interest Only? A Case Study on a Well-developed U.S. Rural Community. Universal Journal of Agricultural Research 4,1 (2016): 25-31.
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- Czap, N.V., Czap, H.J., Khachaturyan, M., Burbach, M.E., and Lynne, G.D. "Experiments on Empathy Conservation: Implications for Environmental Policy." *Journal of Behavioral Economics for Policy* 2,2 (2019):71-77.
- Lynne, G. D. "Metaeconomic Sensibilities: Toward *The Human Firm* on a Sustainable Blue Spaceship." *Journal of Behavioral Economics for Policy, John Tomer Memorial Issue,* 5 (2021): 55-64.
- Lynne, G. D. and Czap, N. V. "Toward Dual Interest Theory in Metaeconomics." *Journal of Interdisciplinary Economics* (in press).

Nonreferred (Some Reviewed Internally by Department Colleagues) Papers

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- Lynne, G.D. and E.N. Castle. *Trade-Off Ratio Calculations in Water Resource Planning*. Oreg. Agr. Exp. Stat. Spec. Rpt. 429. Corvallis, OR: Oreg. State Univ., Jan. 1975, 43 pp.
- Lynne, G.D. and B. Abbitt. "Water Management in Florida: Terms and Definitions." IFAS Wat. Resour. Coun., WRC-1. Gainesville, FL: Inst. of Food and Agr. Sci., Univ. of Florida, 1976, 4 pp.
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- Rodan, L.W. and G.D. Lynne. Trends in Florida Water Use by Economic Categories, 1970-1977. Food and Res. Econ. Dept. Info. Rpt. 153. Gainesville, FL: Univ. of Florida, 1981, 12 pp.
- d'Almada, P.J., G.D. Lynne, and A.G. Smajstrla. *A User's Manual for the FARM Systems Lab Irrigation Cost Generator*. Food and Res. Dept. Econ. Info. Rpt. 157. Gainesville, FL: Univ. of Florida, Jan. 1982, 36 pp.
- Lynne, G.D. Area-wide Water Demand Projection Model for South Florida: Version 2.2, User's Manual. Food and Res. Econ. Dept. Info. Rpt. 194. Gainesville, FL: Univ. of Florida, Feb., 1984, 34 pp.
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Cost Generator, Interactive Version. Food and Res. Econ. Dept. Info. Rpt. 210. Gainesville, FL: Inst. of Food and Agr. Sci., Univ. of Florida, Dec., 1985, 56 pp.

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