# Amalia (Emie) Yiannaka

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#### **EDUCATION AND TRAINING**

| Aristotle University of Thessaloniki, Greece<br>Mediterranean Agronomic Institute at | Agricultural Economics<br>Agricultural Policy | B.Sc.<br>M.A. | 1994<br>1995 |
|--|---|---------------|--------------|
| Chania, Greece   |   |               |              |
| Mediterranean Agronomic Institute at   | Agricultural and Resource                     | M.Sc.         | 1996         |
| Chania, Greece   | Economics                                     |               |              |
| Department of Agricultural Economics,  | Intellectual Property Rights                  | Ph.D.         | 2002         |
| University of Saskatchewan, Canada   | and Industrial Organization                   |               |              |
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#### **RESEARCH AND PROFESSIONAL EXPERIENCE**

| 2015-present | Professor, Dept. of Agricultural Economics, UNL           |
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| 2008-2015    | Associate Professor, Dept. of Agricultural Economics, UNL |
| 2002-2008    | Assistant Professor, Dept. of Agricultural Economics, UNL |

### **PROFESSIONAL ACTIVITIES**

- Editorial Council, Journal of Agricultural and Resource Economics (2010-2012).
- Editorial Board, Journal of Agricultural & Food Industrial Organization (2004-present).
- Chair (2011; 2012) and member (2010) of the Outstanding Master's Thesis Award Committee, Agricultural and Applied Economics Association (AAEA).
- Distinguished Expert, Hellenic Quality Assurance Agency (HQAA) for Higher Education, Greece (2010). External evaluator of academic departments and promotion and tenure applications (2013; 2014; 2018; 2022).
- Grant proposal panel reviewer for the United States Department of Agriculture (USDA) National Needs Fellowship program (2018).
- Grant proposal reviewer for the Social Sciences and Humanities Research Council of Canada (2007, 2008, 2015).

### **RESEARCH INTERESTS**

My research focuses on the study of the market and welfare impacts of the introduction of agrifood innovations and evaluates the economic effects of the policies and regulations that govern them. I examine the factors that influence a firm's decision to innovate and the design of optimal intellectual property protection and sharing strategies for agri-food firms, as well as the factors that affect producer adoption, and consumer acceptance of new technologies.

#### **Synergistic Activities**

AWARDS AND HONORS

- Dinsdale Family Faculty Award for Outstanding Teaching, Research and Outreach, Institute of Agriculture and Natural Resources, UNL (2007).
- "Young" Professionals Heading South Award, Australian Agricultural and Resource Economics Society and the American Agricultural Economics Association (2006).
- Graduate Student Organization Faculty Award, April 2005.
- Outstanding Journal Article Award, Canadian Agricultural Economics Society for the Canadian Journal of Agricultural Economics (2002).
- Outstanding Ph.D. Thesis Award, Canadian Agricultural Economics Association (2002-2004).

### INVITED TALKS

- "Consumer Acceptance and Welfare Impacts of Genetic Use Restriction Technologies (GURTs)", Department of Economics, University of Alberta, Canada, March 2014.
- "Applied Theory and Experimental Economics Research: Substitutes or Complements?" Public Lecture Series, Johnson-Shoyama Graduate School of Public Policy, University of Saskatchewan, Canada, March 2014.
- "Regulating Food Nanotechnology: Consumer Attitudes and Labeling Regimes as Determinants of the Effects of Food Nanotechnology." Eureka! Conference, University of Nebraska-Lincoln, March 2014.
- "Incentives for Introduction of Terminator Technologies", Department of Applied and Agricultural Economics, University of Wisconsin-Madison, November 2012.
- "Optimal Patenting Strategies for Product Innovations" Department of Agricultural Economics, Kansas State University, Spring 2008.
- "Using Patents to Protect Product Innovations" Department of Economics, Iowa State University, Seminar Series, Spring 2007.
- "Getting Away with Robbery? Patenting Behaviour with the Threat of Infringement." Department of Agricultural Economics, University of California-Davis, Seminar Series, Spring 2005.
- "Strategic Patent Breadth for Drastic Product Innovations." Department of Resource Economics, University of Massachusetts Amherst, Seminar Series, Fall 2003.

### RESEARCH

**REFEREED JOURNAL ARTICLES** 

- (\*=First author is advisee)
- 1. Deka A<sup>\*</sup>., **A. Yiannaka** and K. Giannakas. "The Economic Impacts of Social Activism and Corporate Social Responsibility on Food Fraud." *PLOS ONE* (June 11, 2024), <u>https://journals.plos.org/plosone/article?id=10.1371/journal.pone.0304153</u>.

- Yiannaka A. "Food fraud: A persistent problem that demands a comprehensive approach." Editorial, *Journal of Consumer Protection and Food Safety* (2023) <u>https://doi.org/10.1007/s00003-023-01465-6</u>.
- Gustafson C., K. Brooks, S.I.A. Meerza, and A. Yiannaka. "Emotional Responses to COVID-19 Stressors Increase Information Avoidance About an Important Unrelated Health Threat." *PLOS ONE* 18 (2023), (9): e0286712. <u>https://doi.org/10.1371/journal.pone.0286712</u>.
- 4. Giannakas K. and A. Yiannaka. "Food Fraud: Causes, Consequences and Deterrence Strategies." *Annual Review of Resource Economics* (2023), 15:85-104.
- Meerza S.I.A., S. Gulab, K. Brooks, C. Gustafson and A. Yiannaka. "U.S. Consumer Attitudes toward Antibiotic Use in Livestock Production." *Sustainability* (2022), 14(12), 7035; <u>https://doi.org/10.3390/su14127035</u>.
- Meerza S.I.A, K. Brooks, C. Gustafson and A. Yiannaka. "Information Avoidance Behavior: Does Ignorance Keep Us Uninformed About Antimicrobial Resistance?" *Food Policy* (2021) v.102 (article 102067). <u>https://doi.org/10.1016/j.foodpol.2021.102067</u>.
- 7. Meerza S.I.A<sup>\*</sup>, K. Giannakas and **A. Yiannaka**. "Optimal Policy Response to Food Fraud." *Journal of Agricultural and Resource Economics*, (2021) 46(3): 343-360.
- 8. Tran V.<sup>\*</sup>, **A. Yiannaka** and K. Giannakas. "An Economic Analysis of Nanofood Labeling." *Journal of Policy Modeling* vol. 21 (Issue 1, 2019):1-20.
- 9. Britwum K.<sup>\*</sup> and A. Yiannaka. "Consumer willingness to pay for food safety interventions: The role of message framing and issue involvement." *Food Policy 86* (2019) *Article* 101726.
- Britwum K.\* and A. Yiannaka. "Shaping food safety perceptions: The influence of informational nudges." *Journal of Behavioral and Experimental Economics* 81 (2019): 139-151.
- 11. Meerza S.I.A.\*, K. Giannakas and A. Yiannaka. "Market and Welfare Effects of Food Fraud." *Australian Journal of Agricultural and Resource Economics* 63, 4(2019): 759-89.
- 12. Britwum K.<sup>\*</sup>, **A. Yiannaka**. "Labeling Food Safety Attributes: To Inform or not to Inform?" *Agricultural and Food Economics* 7: 4 (2019).
- 13. Giannakas K., A. Yiannaka. "Doing Well by Doing Good: Agricultural Biotechnology in the Fight against Hunger." *Agricultural Economics* 49 (2018): 725-739.
- 14. Britwum K.\*, A. Yiannaka, K. Kastanek. "Public Perceptions of Genetically Engineered Nutraceuticals." *AgBioForum* 21 (1, 2018): 13-24.
- 15. Tran V.<sup>\*</sup>, A. Yiannaka, K. Giannakas. "Market Potential and Economic Impacts of Food Nanotechnology Innovations." *Journal of the Knowledge Economy* (2017): 1-36.
- 16. Gjonca E.<sup>\*</sup>, **A. Yiannaka.** "Patent Characteristics and Patent Ownership Change in Agricultural Biotechnology." *AgBioForum* 19 (1, 2016): 10-24.
- Nene G.\*, A. Yiannaka, A. Azzam, S. Kachman. "The Effect of Wal-Mart on the Economic Growth of Nebraska Counties." *International Research Journal of Applied Finance* 11 (vol. IV, 2013): 1394-1406.
- 18. Awada L.<sup>\*</sup> and **A. Yiannaka.** "Consumer Perceptions and the Effects of Country of Origin Labeling on Purchasing Decisions and Welfare." *Food Policy* 37 (2012): 21-30.

- 19. **Yiannaka A.,** M. Fulton. "Getting Away with Robbery? Patenting Behavior with the Threat of Infringement." *Journal of Economics and Management Strategy* 20 (Number 2, Summer 2011): 625-648.
- 20. Bernard J., A. Yiannaka. "Understanding Patenting Decisions: A Classroom Exercise." *Journal of Economic Education* 41(2010): 235-251.
- 21. **Yiannaka A**. "When Less is More: Optimal Patent Breadth Under the Threat of Patent Validity Challenges." *Southern Economic Journal* 75 (4 2009): 1067-1093.
- 22. Giannakas K., A. Yiannaka. "Market and Welfare Effects of Second-Generation, Consumer-Oriented GM products." *American Journal of Agricultural Economics* 90 (1 2008):152-171.
- Njoroge K., A. Yiannaka, K. Giannakas, A. Azzam. "Market and Welfare Effects of the U.S. Livestock Mandatory Reporting Act." *Southern Economic Journal* 74 (1 2007): 290-311.
- 24. Gustafson A.\*, **A. Yiannaka**. "Effects of Consumer Perceptions on the Marketing of Second-Generation GM Products." *Review of Undergraduate Research in Agricultural and Life Sciences* (2007). Available at <u>http://digitalcommons.unl.edu/rurals/</u>.
- 25. Giannakas K., A. Yiannaka. "Agricultural Biotechnology and Organic Agriculture: National Organic Standards and Labeling of GM Products." *AgBioForum* 9 (2 2006): 84-93.
- Yiannaka A., M. Fulton. "Strategic Patent Breadth and Entry Deterrence with Drastic Product Innovations." *International Journal of Industrial Organization* 24 (Issue 1, 2006):177-202.
- 27. Giannakas K., **A. Yiannaka**. "The Market Potential of a New High-Oleic Soybean: An Ex Ante Analysis." *AgBioForum* 7(2004): 101-112.
- 28. Yiannaka A., K. Giannakas, K. Tran. "Medium, Message and Advertising Effectiveness in the Greek Processed Meats Industry." *Applied Economics* 14(2002): 1757-1763.
- 29. **Yiannaka A.**, H. Furtan, R. Gray. "Implementing the Kyoto Accord in Canada: Abatement Costs and Policy Enforcement Mechanisms." *Canadian Journal of Agricultural Economics* 49(2001): 105-126.

**REFEREED CHAPTERS IN BOOKS** 

- 1. Gjonca E.\*, A. Yiannaka. "Patent Characteristics and Patent Ownership Change in Agricultural Biotechnology." In From AgroSciences to Agribusiness: Theories, Policies and Practices in Technology Transfer and Commercialization Springer, 2018, pp. 145-167.
- 2. Yiannaka A. "The Market and Welfare Effects of the New National Organic Program." In Baourakis G. (eds.) *Marketing Trends for Organic Food in the Advent of the 21st Century*, World Scientific, 2004, pp. 21-35.
- Xepapadeas A., A. Yiannaka. "Measuring Benefits and Damages from Carbon Dioxide Emissions and International Agreements to Slow down Global Warming." In Carraro C. (eds.) *International Environmental Negotiations: Strategic Policy Issues*, Edward Elgar Publishing Company, US, 1997, pp. 150-171.

### GRANTS

- "Northern Plains Regional Farm Business Management and Benchmarking Partnership 2021-2024." United States Department of Agriculture (USDA) NIFA. Co-PI, September 2021 – August 2024, \$498,262.
- 2. "Ecosystem Services and Sustainability of Agro-ecosystems in Nebraska." USDA, ARS/LTAR. Co-PI. February 2020 January 2024, \$402,000.
- 3. "Understanding Attitudes towards Antimicrobial Risk-Reducing Practices." UNL, USDA USMARC Collaborative Initiative. Co-PI. September 2017- March 2021), \$120,000.
- "Shiga-Toxigenic Escherichia coli (STEC) in the Beef Chain: Assessing and Mitigating the Risk by Translational Science, Education and Outreach." USDA/AFRI CAP grant. Co-PI. January 2012 – September 2017, \$24,812,268. Grant share \$155,264.
- "Center for Agricultural and Food Industrial Organization Policy Research Group" NIFA USDA, Policy Research Centers Award. Co-PI. April 2012 – June 2014, \$766,166. Grant share: \$151,709.
- "Greenhouse Gas Emissions and Nitrogen Cycling From Beef Production Systems: Effect Of Climate, Season, Production System, Diet, and Management." *AFRI Planning Grant*. Co-PI. September 2010 – August 2011. \$50,000.
- "Interdisciplinary Innovation Education to Solve Real Business and Design Problems." USDA, CSREES, Higher Education Challenge Grant. Co-PI. September 2007 – August 2010. \$465,595.
- 8. "Using Economic Experiments to Understand Patenting Behavior." UNL, Agricultural Research Division, Layman Award. June 2007 May 2008. \$9,984.
- "Preparing Women for Leadership in the Food Industry through Training in Agricultural and Food Industrial Organization." USDA, CSREES. Co-PI. September 2005 – August 2007, \$128,000.
- 10. "The Market Potential of a Second-Generation GM, High Oleic Soybean Oil." *United States Soy Board.* Co-PI. September 2003 August 2004, \$18,816.

## TEACHING

## **COURSES TAUGHT AT UNL**

- Applied Welfare Economics and Public Policy Analysis, AECN 840, UNL, 2013-present.
- International Marketing in a Multinational Environment, AECN 425.3, UNL, 2003-present.
- Agribusiness Management, AECN 316.3, UNL, 2004-2012.
- Introduction to Innovation, AECN 399E/AGEN/BSEN 496E, 2008.
- Innovation Strategies, AECN 399J/399K/AGEN/BSEN 470/480: Design I & II (Fall and Spring 2008-2010).

## GRADUATE STUDENTS ADVISED

Graduate Students, Degree and Graduation date (15 total advised/co-advised)

PhD students: Rim Dahoun (2023-present); Ahmed Alayidi (2022-present); Iyore Eronmwon (2021-present); Ahmed Chenak (2016-2022); Anubrata Deka (2016-2022); Kofi Britwum (2013-2017); Van Tran (2012-2017); Irman Meerza (2014-2017).

MS students: Sabrina Gulab (2018); Rita Abdelnour (2009); Etleva Gjonca (2008); Marianna Khachaturyan (2006); Lana Awada (2005); Gibson Nene (2005); Lei Guo McCabe (2004).

Graduate committees Agricultural Economics and Economics students (total 26).

### Undergraduate Creative Activities and Research Experience (UCARE) Students Advised

- a. Karoline Kastanek (\$5,000, 2007-2009)
- b. Anneke Gustafson (\$5,000, 2003-2005)
- c. Benjamin Fulner (\$2,000, 2003-2004)