

AGRIBUSINESS - Agricultural Banking and Finance Option
UNL College of Agricultural Sciences and Natural Resources
2016-2017 UNL Undergraduate Bulletin (120 hours)

College Integrative Courses 3 Hours

REQUIREMENT	Hrs
<i>SCIL 101 Science and Decision-Making for a Complex World</i>	3

Communication – ACE 1 and 2 6 Hours

ACE 1: <i>JGEN 120</i> Basic Business Communication, <i>JGEN 200</i> Technical Communication I; <i>JGEN 300</i> Technical Comm. II; <i>ENGL 150</i> Writing: Rhetoric as Inquiry, <i>ENGL 151</i> Writing: Rhetoric as Argument, or <i>ENGL 254</i> Writing and Communities	3
ACE 2: <i>ALEC 102</i> Interpersonal Skills for Leadership, <i>COMM 101</i> Communication in the 21 st Century, <i>COMM 109</i> Fundamentals of Human Communication, <i>COMM 209</i> Public Speaking, <i>COMM 210</i> Communicating in Small Groups, <i>COMM 215</i> Visual Communication, <i>COMM 283</i> Interpersonal Communications, <i>COMM 286</i> Business & Professional Communication, <i>JGEN 300</i> Technical Comm. II, <i>MRKT 257</i> Sales Communication, <i>NRES 260</i> Environmental Communication Skills, or <i>TMFD 121</i> Visual Communication and Presentation	3

Mathematics and Analytical Skills – ACE 3 6-8 Hours

<i>MATH 104</i> Calculus for Managerial & Social Sciences (3cr) or <i>MATH 106</i> or <i>106B</i> Analytical Geometry & Calculus I (5cr)	3-5
<i>STAT 218</i> Intro to Statistics or <i>ECON 215</i> Statistics	3

Natural Sciences – ACE 4 8 Hours

<p><i>Select one each from two of the following three areas:</i></p> <p>1. <i>CASNR Approved Life Sciences –</i> <i>AGRO 131 & AGRO 132</i> Plant Science & Lab (4cr) <i>BIOS 101 & BIOS 101L</i> General Biology & Lab (4cr) <i>BIOS 109</i> General Botany (4cr) <i>BIOS 112 & BIOS 112L</i> Intro to Zoology & Lab (4cr) <i>ENTO 115</i> Insect Biology & <i>ENTO 116</i> Insect Id (4cr) <i>HORT 131 & HORT 133</i> Plant Science & Lab (4cr) <i>LIFE 120 & LIFE 120L</i> Fundamentals of Biology I & Lab (4cr)</p> <p>2. <i>CHEM 105</i> <i>Chemistry in Context I</i> or <i>CHEM 109</i> General Chemistry</p> <p>3. <i>MSYM 109</i> Physical Principles in Agriculture & Life Sciences (4cr) <i>PHYS 141</i> Elementary General Physics I (5cr) <i>PHYS 151</i> Elements of Physics (4cr) <i>PHYS 211</i> General Physics I (4cr)</p>	4
	4

Arts, Humanities and Social Sciences 18 Hours

<i>ECON 211</i> Principles of Macroeconomics	3
ACE 6: <i>AECN 141</i> Intro to Economics of Agriculture or <i>ECON 212</i> Principles of Microeconomics	3
<i>Select one course each from ACE outcomes 5, 7, 8 and 9</i>	
ACE 5 –Study of Humanities	3
ACE 7 –Study of Arts	3
ACE 8 –Ethical Principles, Civics, Stewardship	3
ACE 9 – Global Awareness/Human Diversity	3

Agricultural Sciences 35 Hours

<i>AECN 100</i> New Student Career Orientation	1
<i>AECN 201</i> Farm and Ranch Management	4
<i>AECN 235</i> Introduction to Commodity Marketing	3
<i>AECN 256</i> Legal Aspects in Agriculture or <i>BLAW 300</i> Business or <i>BLAW 372</i> Legal Environment	3
<i>AECN 301</i> Farm Accounting, Analysis, and Tax Management	3
<i>AECN 452</i> Agricultural Finance	3
ACE 10: Capstone - <i>AECN 453</i> Agricultural and Rural Property Appraisal	3
<i>AECN 495A</i> Internship in Agricultural Finance and Banking	3
<i>AECN</i> Elective - 200 level or above (<i>excluding AECN 388</i>)	3
<i>CASNR</i> Electives-9 hours; <i>AGRO 153</i> or any 200-level or above(<i>excluding AECN</i> courses and <i>ALEC 388</i>)	3
	3
	3

Supporting Courses 30 Hours

<i>ACCT 201</i> Intro to Accounting I	3
<i>ACCT 202</i> Intro to Accounting II	3
<i>ACCT 308</i> Managerial Accounting or <i>ACCT 313</i> Intermediate Accounting	3
<i>FINA 361</i> Finance	3
<i>FINA 365</i> Financial Institutions and Markets	3
<i>ECON 417</i> Introductory Econometrics or <i>SCMS 331</i> Operations and Supply Chain Management	3
<i>ECON 311</i> Intermediate Macroeconomics	3
<i>ECON 312</i> Intermediate Microeconomics	3
<i>MNGT 300</i> Management Essentials for Contemporary Organizations, <i>MNGT 301</i> Introduction to Management, <i>MNGT 360</i> Managing Behavior in Organizations or <i>MNGT 361</i> Human Resource Management	3
<i>FINA</i> Elective 300-level or above	3

Free Electives 12-14 Hours

International Block Nine hours of coursework with an international focus are required as part of the 120 hours required for a degree. Course options include *AGRI 282, 310; NRES 492; AECN 346, 367, 420, 425;* or those listed in the UNL Global Studies degree program in the *2016-2017 UNL Undergraduate Bulletin*.

ACADEMIC PROGRAM:**Agribusiness****OPTION:****Banking and Finance****First Year – Fall Semester** (13 hours)

AECN 100-New Student Career Orientation	1
ACE 6 -AECN 141-Intro to Economics of Agric	3
SCIL 101 Science/Decision-Making/Complex World	3
ACE 5 -Humanities	3
ACE 3 -Math*	3

Second Year - Fall Semester (16 hours)

AECN 201-Farm and Ranch Management	4
ACCT 201-Intro to Accounting I	3
ACE 2 -Oral Communications	3
ACE 7 -Arts	3
ECON 211-Principles of Macroeconomics	3

Third Year - Fall Semester (15 hours)

AECN 325-Marketing of Ag Commodities	3
AECN 301-Farm Records and Tax Management	3
ACE 8 -Ethics/Civics/Stewardship	3
ECON 312-Intermediate Microeconomics	3
FINA 361- Finance	3

Fourth Year – Fall Semester (15 hours)

AECN 495A- Agricultural Banking Internship**	3
CASNR Elective (200-level or above)	3
Free Elective	3
MNGT 300-level (4 choices)	3
FINA 365- Financial Institutions	3

First Year – Spring Semester (16 hours)

AECN Elective (200 Level or above)	3
CASNR Elective (AGRO 153 or 200-level)	3
ECON 215- Statistics	3
AGRO 131/132 Plant Science or BIOS 101/101 Biology/Lab	4
ACE 1 -Written Communication	3

Second Year - Spring Semester (16 hours)

AECN 256-Legal Aspects of Agriculture	3
ACCT 202-Intro to Accounting II	3
ACE 4 -Chemistry or Physics	4
CASNR Elective (200-level or above)	3
Free Elective	3

Third Year - Spring Semester (15 hours)

AECN 452-Agricultural Finance	3
Free Elective	3
ACCT 308/311- Managerial/Intermediate Acct	3
ECON 311-Intermediate Macroeconomics	3
ACE 9 -Global Awareness/Human Diversity	3

Fourth Year – Spring Semester (14 hours)

SCMS 331-Operations/Supply Chain Mngt	3
FINA Elective (300-level or above)	3
ACE 10 -AECN 453 Ag Property Appraisal	3
Free Elective	5

Note: Elective hours are required in three areas:

- Agricultural Economics (3 hours; at the 200-level or above)
- Agricultural Sciences (9 hours; all at the 200-level or above with one exception AGRO 153, Soil Science)
- Free Electives (12-14 hours; no level restrictions)

Electives can be used to explore interests in the first couple of years, complete a minor or two, complete a dual major, or take fun/interesting classes. Academic advisors help to determine how to best use elective hours.

*MATH 104, Applied Calculus (3 hr) or MATH 106 Analytic Geometry and Calculus (5 hr) is required. Depending on UNL Math Placement Exam results (required prior to enrollment in the first math course at UNL), students may need to take additional courses to prepare for calculus. For instance, MATH 101, College Algebra, is commonly taken before MATH 104 or 106 and counts as 3 credit hours of free electives.

**AECN 495A is an internship to be completed at a bank during the summer after completion of the third year.